

print | copy | scan

Sales overview guide

➤ Market analysis

- A3 B&W MFP market has been shrinking since 2005 due to the 'Black to Colour' strategy
- In 2008, the market was 75.6% vs 2005
- The market decreased in 2009 to 66.3% vs LY due to the economic crisis
- An increase of 1.8% was forecast for 2010 but there is now no longer a growth expectation in the B&W category
- '16 - 20 ppm' & '21 - 25 ppm' are 1st & 2nd in the A3 B&W MFP market with 48.5% & 27.4% projected for 2010
- This means that the relevant category for these machines '16 - 25 ppm' has 75.9%
- Canon hold 1st & 2nd place in '16 - 25 ppm' with 20% market share
- 3rd place is held by Ricoh with 13.4% market share
- Sharp is ranked 5th with 11.4% market share
- The Sharp models have a variety of configuration and speed options which is one way they can compete in this market

Product overview

- **Highly productive printing & copying** at 23 / 20 / 18 cpm/ppm
- **Superb image quality** at 600 x 600 dpi
- **Quick first copy out time** of 5.9 / 7.2 seconds
- **Network printing** with SPLC
- **A3 full colour scanner**
- **Flexible paper capacity** of 350 - 1,100 sheets
- **Separation roller** for improved paper feed
- **Electronic sorting** for improved efficiency
- **Duplex printing** as standard
- **Reversing Single Pass Feeder** at 20 / 20 / 18 opm (optional)
- **Fast warm up time** of 25 seconds or less
- **Convenient editing functions** such as 2-in-1/4-in-1 & XY zoom
- **Energy efficient & cost effective**



AR-5623N/AR-5620N/ AR-5618N

Digital Multifunctional System

Product comparison



AR-5623N

Engine speed: 23 ppm/cpm
Paper capacity: 600 - 1,100* sheets
Dimensions: 591 x 550 x 595 mm
Weight: 34.6 kg
First copy out time: 5.9 seconds
Optional RSPF* or Document Cover

* Pictured



AR-5620N

Engine speed: 20 ppm/cpm
Paper capacity: 600* - 1,100 sheets
Dimensions: 591 x 550 x 595 mm
Weight: 34.6 kg
First copy out time: 7.2 seconds
Optional RSPF or Document Cover*

* Pictured



AR-5618N

Engine speed: 18 ppm/cpm
Paper capacity: 350* - 1,100 sheets
Dimensions: 591 x 550 x 495 mm
Weight: 29.4 kg
First copy out time: 7.2 seconds
Optional RSPF or Document Cover*

* Pictured

Key specifications

General

Engine speed: 23 / 20 / 18 ppm/cpm
Paper size: A6R – A3
Paper weight: 56 g/m² - 200 g/m²
Paper capacity: 600 / 350 - 1,100 sheets
Warm-up time: 25 seconds or less*¹
Memory: 64 MB
Interface: 10Base-T/100Base-TX

Copy

First copy time: 5.9 / 7.2 seconds*¹
Resolution: 600 x 600 dpi
Continuous copy: 999

Print

Resolution: 600 x 600 dpi
Memory: 512 MB - 1.5 GB
Network Protocol: TCP/IP
PDL emulation: SPLC (GDI with JBIG compression)

Scan

Destinations: Desktop
File formats: BMP, TIFF, PDF
Protocols: TWAIN, WIA

*¹ Please refer to brochure and Sales Guide for detailed information as options may apply.

SHARP

Design and specifications are subject to change without prior notice. All information was correct at time of print. Sharp Corporation February 2011. Ref: AR-5623N/AR-5620N/AR-5618N Sales Overview Guide. All trademarks acknowledged. E&OE.